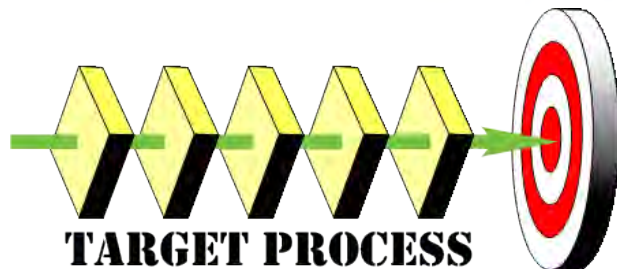




TARGET Overview



TECHNOLOGY DRIVEN. WARFIGHTER FOCUSED.



TARDEC Gated Evaluation Track
for Technology Development

Report Documentation Page				Form Approved OMB No. 0704-0188	
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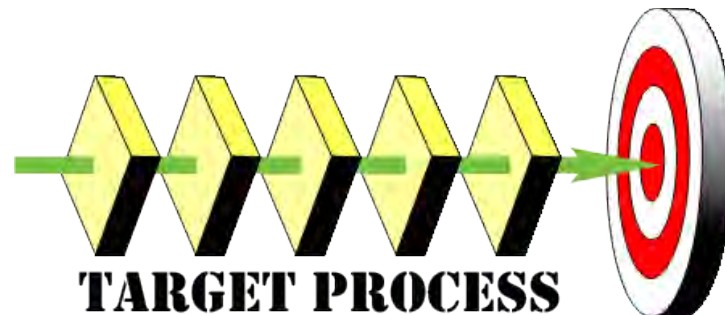
TARGET Mission/Vision

- **Mission**

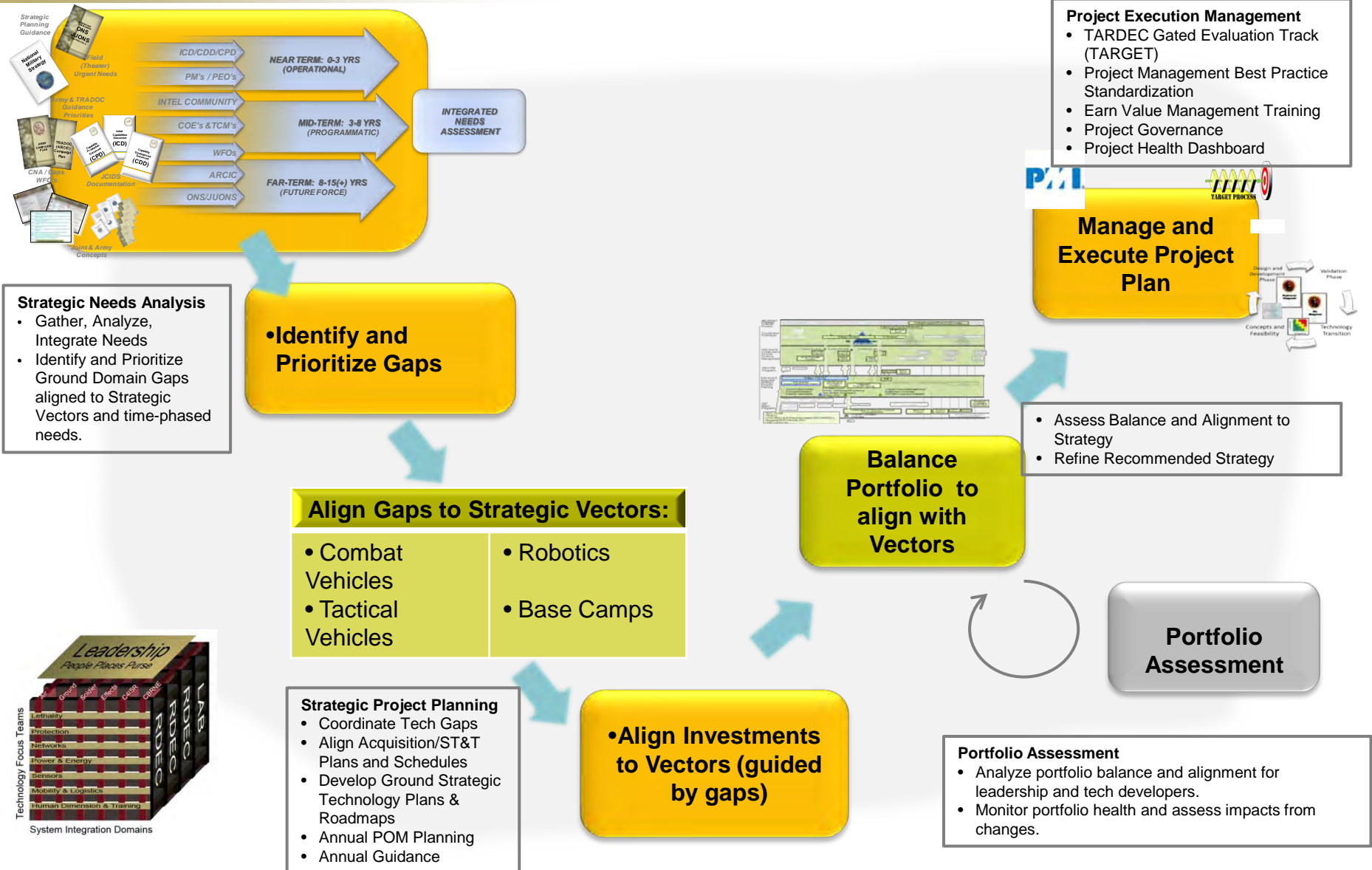
- Design, implement and sustain an product development system for science and technology development at TARDEC that integrates proven methodologies including project management, systems engineering, design for six sigma applications and tools.

- **Vision**

- Enact a robust, systematic and culturally embedded data driven decision methodology for TARDEC technology development by 2012.



Ground Domain Planning Process



TARGET

Regulations/Requirements

Commercial Best Practices

- US Government Accountability Office; *Best Practices: Stronger Practices Needed to Improve DoD Technology Transition Processes*, dtd September 2006
- Best Practice Management & SE Practices in the Pre-Acquisition Phase for federal Intelligence and defense agency ; *Project Management Journal* dtd March 2008
- Product Leadership for the Lean Enterprise; Michael Kennedy
- Product Leadership; Robert Cooper
- Winning at New Products; Robert Cooper
- 3M Design for Six Sigma Training NPI/NTI

MIL-STD/HDBK

- IMP/IMS Preparation and Use Guide, dtd 21 Oct 05 V0.9
- MIL-STD 499B System Engineering
- PEO Command Control & Communications Tactical , Practical guide for leveraging Science & Technology; "Relevant R&D" vs "Science Projects", dtd Feb 2008



DAU Documentation

Guidebooks/Policy

- Defense Acquisition guidebook
- CLE031 RDECOM SE Policy
- Program Managers e-tool kit

Continuous Learning Modules

- CLL015 Business Case Analysis
- CLB016 Intro to EVM
- CLE045 Into to DoD S&T Management
- CLE028 Market Research for Technical Personnel
- CLM017 Risk Management
- CLE021 Technical Readiness Assessment
- CLM 013 Work Breakdown Structure
- CLE003 Technical Reviews
- CLE026 Trade Studies

TARDEC Documents

- ATO-22-3-001 ATO SEP Instructions, dtd 10Dec 08
- Draft ATO Managers Handbook, dtd 26 July 09
- ATO LSS Process Map
- SBIR LSS Process Map

TARGET Construct

- TARGET is built upon benchmarks that were “*value-mined*”...

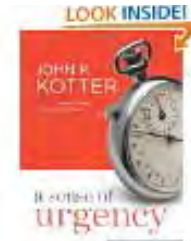
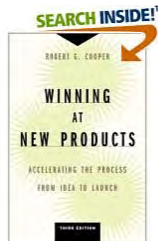


- Interviewed over 60 3M associates regarding NPI/NTI
- Analyzed 3M deployment failure modes
- Attended NPI training
- Attended OSD gate Review



- Leveraged ARDEC’s benchmarking of 8 private sector companies
 - Kodak, Cummins, Ford, 3M, Motorola, Boeing, MSA, Carrier
- Leveraged ARDEC’s lessons learned

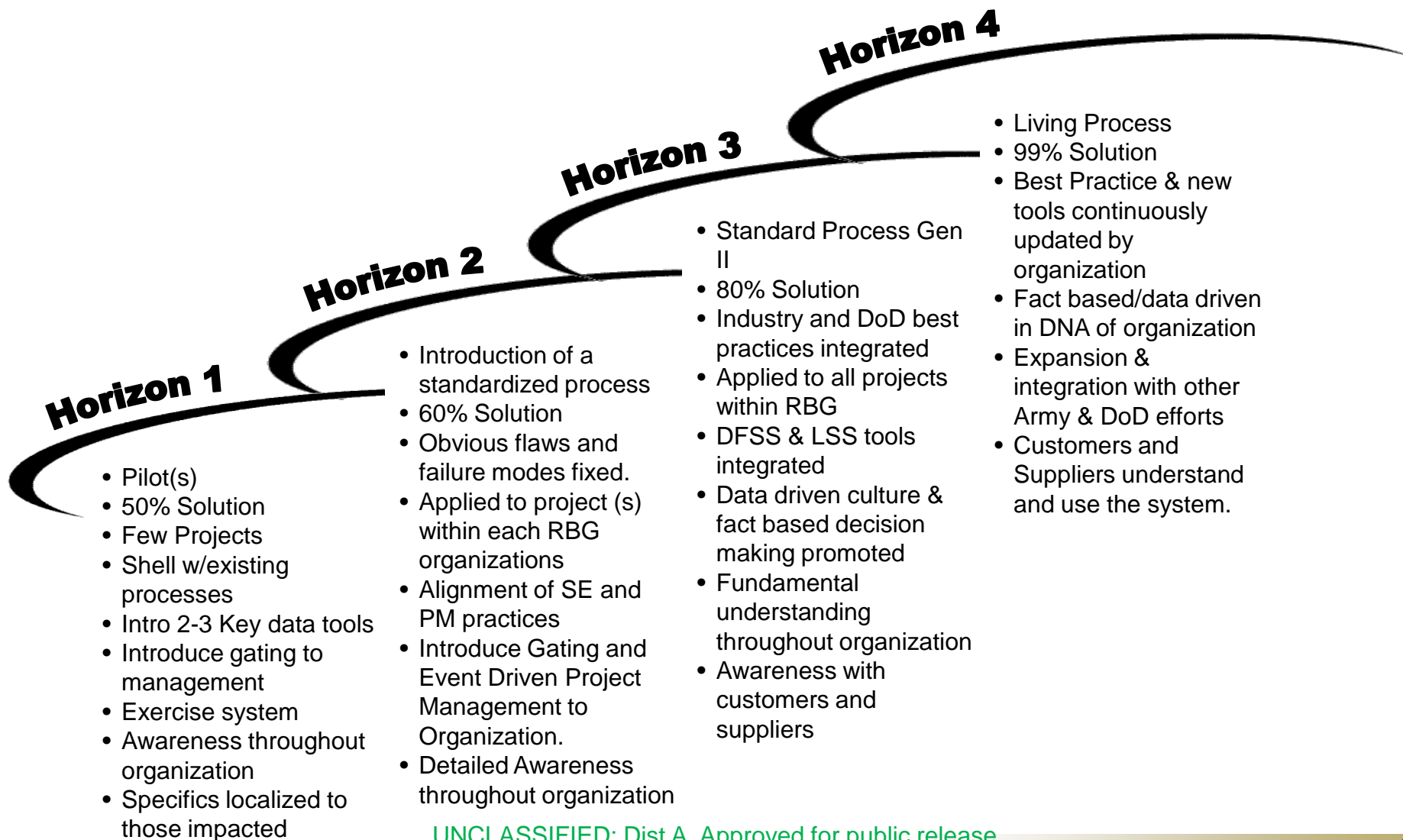
- Best practices from numerous product development principles



- NASA / DoD TRL models
- Latest version of the DoD 5000.2

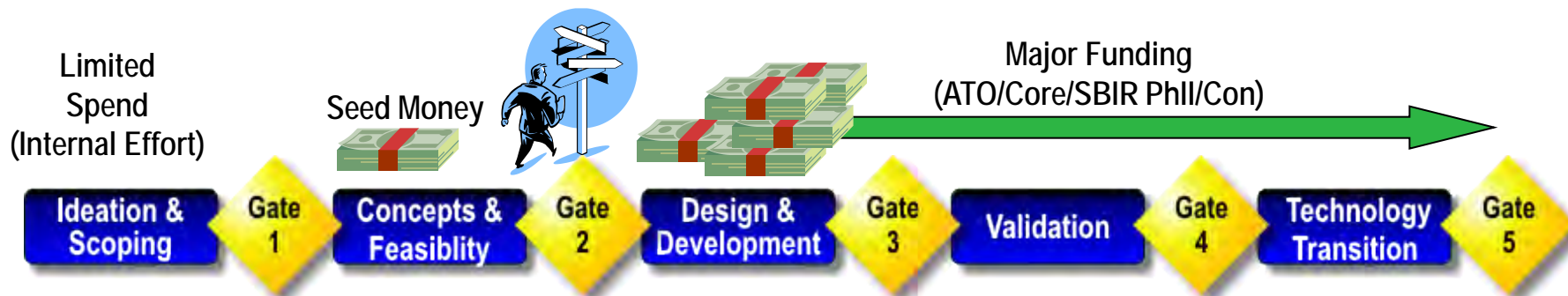
TARGET Maturity Model: Iterative Migration to Desired State

2010 2011 2012 2013



Science & Technology Gated System

Select Funding Path



Stage 1

High Level Objectives

- Alignment of Project with the big ARMY & TARDEC needs and strategy.
- Understand the current technology landscape-current DoD Projects executing similar mission.

DELIVERABLE:
PROJECT CHARTER

Stage 2

High Level Objectives

- Establish Requirements Baseline
- Identify Superior Concept and demonstrate technical feasibility
- Complete TRA/MRA, establish project partners and determine in-house versus contracted Activities

DELIVERABLE:
PROJECT PLAN Requirements Baseline

Stage 3

High Level Objectives

- Develop a functional prototype that meets project performance objectives.
- Complete Manufacturing Assessment/ Technology sensitivity assessment

DELIVERABLE:
Prototype Manufacturing Req

Stage 4

High Level Objectives

- Validate performance against customer requirements.
- Define the operating range and the interface for technology technology.

DELIVERABLE:
Validated Prototype Operations Report

Stage 5

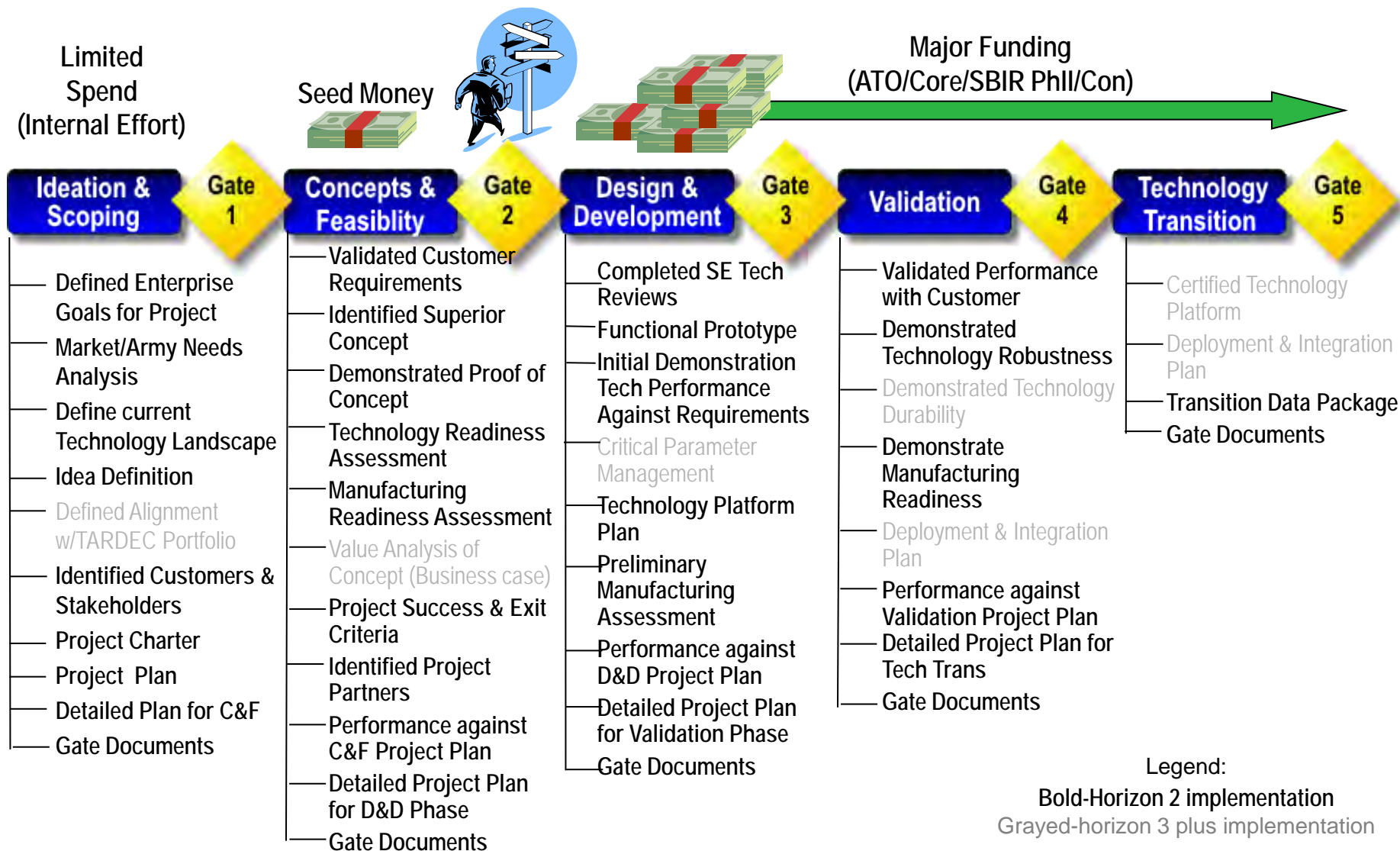
High Level Objectives

- Package the technology
- Complete documentation of development.

DELIVERABLE:
Technology Support to Transition

TARGET Process

Select Funding Path



Phase Deliverables

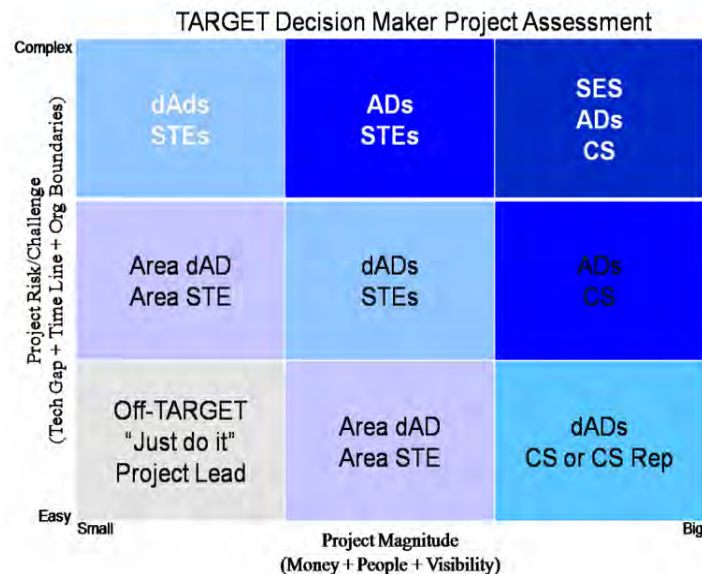
- Specific deliverables aligned to each phase activities designed to reduce programmatic risk
- Identify the right amount of data at the right time to facilitate problem identification and solution
- Recommended activities by commercial best practices and GAO
- Windchill should be used to store and document activities/tools used to fulfill the deliverables
- Templates will be designed to provide best-practice information and expectations for each deliverable

Gate Documentation

- Formalized documents required to be completed and submitted prior to Gate Decision Review
- RDECOM/Systems Engineering required documentation of product development
- Somewhat standard across development system-continuously updating critical information within each phase
- Two Critical Gate Documentations to the project manager
 - Resource requirements for next phase
 - Team Recommended -Gate Decision Authority Score Card
- Data driven documentation based out of the phase deliverables

Gates

- Key **decision** points
 - Is the program healthy, valuable, & have a path forward?
 - Are adjustments needed?
 - Is this program still a top priority?
- Decisions driven by data
- Cross functional review committee – reviewers are responsible, accountable, or supply resources
- Three Areas of focus
 - Project Quality Control
 - Problem Prevention
 - Project Fate Decision
- Outputs
 - Approval status & priority status
 - Work plan for next phase
 - Bounding box for team
 - Resource commitment
 - Timeline to next gate
- Decision process requires two parts:
 - Is the program healthy, valuable, & have a path forward?
 - If yes, what is its priority within the portfolio?



Project: L2 Snow Removal System

Gate 1 (I&S→C&F) - Gate Decision Review Score Card

Gate Decision Authority Name: *Joe Gatekeeper*

Gate Pass Rating (R-G-B-I-K): *R*

Phase Deliverable	Project Health Recommendation		GDA Scoring		GDA Action Tasks
	Gate Risk (R-Y-G)	Data Integrity (1-5)	Performance against "Go" criteria (1-5)	Gate Risk (R-Y-G)	
Defined Enterprise Goals for Project		4	5	G	
		3	4	Y	
Technology Analysis		5		G	
Idea Definition		2			
Identified Customers & Stakeholders		1		R	
Project Charter					
Gate Plan					
Performance against I&S Scope					
Detailed plan for CAF					
Initiation & Stopping Gate Documents					
GDA Overall Score:					

Gate Documents

- ☒ Draft overall project plan
- ☒ Detailed Project Plan for Concepts & Feasibility
- ☒ Program Charter
- ☒ Project Proposal Submission Package (Marketing chart & 8 question chart)
- ☒ Project Recommendation
- ☒ Gate Decision Authority Score Card

Project Metrics:

Project Slip Rate	
Cost	
R-Spend	

As the gates go, so goes the process – R. Cooper

Ideation & Scoping Phase



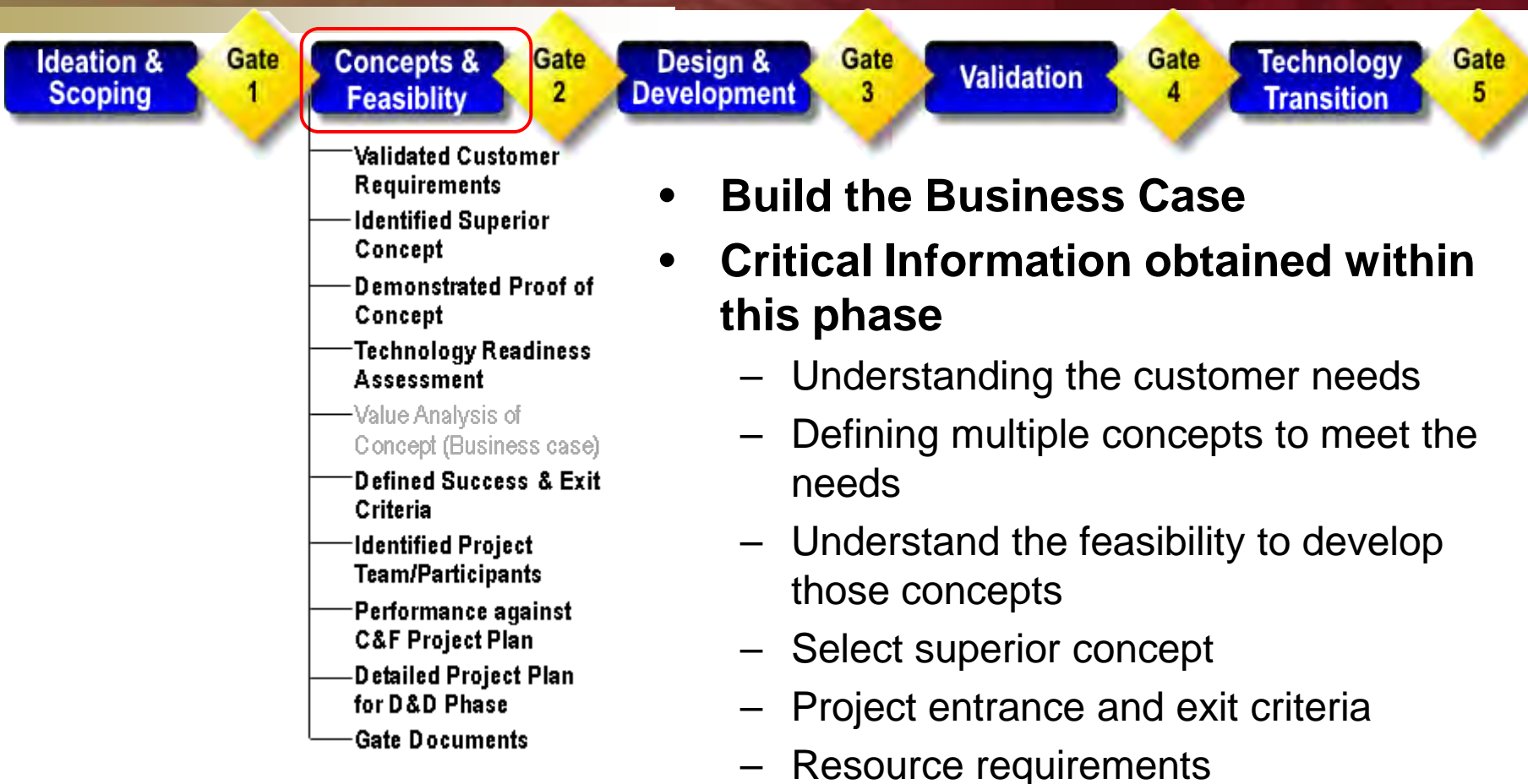
- **Defined to be the Up Front homework phase**
- **Critical Information obtained within this phase**
 - Project alignment with TARDEC core competencies (Strategic Alignment)
 - Identification of potential customer and stakeholders
 - Technology Landscape (State of Art)
 - Identify high level scope and resource requirements
 - Define Project Magnitude and Project Risks/Challenges
 - Charter

- Defined Enterprise Goals for Project
- Market/Army Needs Analysis
- Technology Analysis
- Idea Definition
- Defined Alignment w/TARDEC Portfolio
- Identified Customers & Stakeholders
- Project Charter
- Gate Plan
- Performance against I&S Scope
- Detailed Plan for C&F
- Gate Documents

NOTE: The defined tasks are identified to be current best practices and may not be all encompassing; additional tasks may be required to resolve the intent of the deliverable and should be documented for others.

https://www.kc.army.mil/wiki/TARGET_Phases/Ideation_%26_Scoping

Concept & Feasibility Phase



NOTE: The defined tasks are identified to be current best practices and may not be all encompassing; additional tasks may be required to resolve the intent of the deliverable and should be documented for others.

Design & Development Phase



- System Engineering Technical Reviews
- Functional Prototype
- Demonstrated Performance Against Requirements
- Critical Parameter Management Plan
- Technology Platform Plan
- Preliminary Manufacturing Assessment
- Performance against D&D Project Plan
- Detailed Project Plan for Validation Phase
- Gate Documents

- **Defined to be the development of the functional prototype**
- **Critical Information obtained within this phase**
 - Critical parameters that control the ability to meet objectives
 - Manage critical parameters
 - Development of functional prototype
 - Robust design applications
 - Manufacturability assessment

NOTE: The defined tasks are identified to be current best practices and may not be all encompassing; additional tasks may be required to resolve the intent of the deliverable and should be documented for others.

Validation Phase



- Validated Performance with Customer
- Demonstrated Technology Robustness
- Demonstrated Technology Durability
- Demonstrate Manufacturing Readiness
- Deployment & Integration Plan
- Performance against Validation Project Plan
- Detailed Project Plan for Tech Trans
- Gate Documents

- **Defined to be the validation phase**
- **Critical Information obtained within this phase**
 - Project deliverable alignment with program objectives
 - Documentation of Technology Readiness Level 6
 - Operating parameters of technology
 - Technology interface
 - Technology deployment

NOTE: The defined tasks are identified to be current best practices and may not be all encompassing; additional tasks may be required to resolve the intent of the deliverable and should be documented for others.

Technology Transitions



- **Defined to be the hand-off phase**
- **Critical Information obtained within this phase**
 - Transition Data Package
 - Technology form, fit and function
 - Technology documentation

- Certified Technology Platform
- Deployment & Integration Plan
- Transition Data Package
- Gate Documents

NOTE: The defined tasks are identified to be current best practices and may not be all encompassing; additional tasks may be required to resolve the intent of the deliverable and should be documented for others.